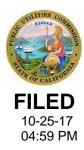
BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA



Order Instituting Rulemaking to Develop an Electricity Integrated Resource Planning Framework and to Coordinate and Refine Long-Term Procurement Planning Requirements

Rulemaking 16-02-007 (Filed February 11, 2016)

NOTICE OF EX PARTE COMMUNICATION OF THE CALIFORNIA ENERGY STORAGE ALLIANCE

Donald C. Liddell DOUGLASS & LIDDELL 2928 2nd Avenue San Diego, California 92103 Telephone: (619) 993-9096 Facsimile: (619) 296-4662

Email: liddell@energyattorney.com

Counsel for the California Energy Storage Alliance

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Pursuant to Rule 8.4 of the Rules of Practice and Procedure of the California Public Utilities Commission ("Commission"), the California Energy Storage Alliance ("CESA") hereby gives notice of the following ex parte communication.

On October 22, 2017, CESA's Executive Director, Janice Lin, gave a presentation titled the "Future of California's Energy Grid: Highly Renewable, Highly Flexible " (which is attached hereto as Appendix A) as a participant in a panel discussion titled "The Future of Energy Storage in the Aftermath of the Aliso Canyon Leak" at the 2016 Environmental Law Conference at Yosemite, sponsored by the State Bar of California Environmental Law Section located at the Tenaya Lodge in Yosemite National Park, California. The panel discussion in which Ms. Lin participated lasted from approximately 11:00 a.m. to 1:30 p.m.

Ms. Lin provided an overview of grid reliability challenges for California's current and future renewable energy mix, the importance of encouraging fast flexible resources to provide current and future ramping needs, and the strategic role of flexible resource adequacy enhancements that are urgently needed. Further, Ms. Lin explained the role of energy storage as a key component of the CAISO's flexibility tool kit in helping to maintain reliable and cost effective grid operations.

Commissioner Liane M. Randolph was also a participant in the panel discussion.

To receive a copy of this ex parte notice, please contact: please contact Michelle Dangott, at 818.961.3003 or mdangott@energyattorney.com.

Respectfully Submitted

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Counsel for the

CALIFORNIA ENERGY STORAGE ALLIANCE

October 25, 2017



Future of California's Energy Grid: Highly Renewable, Highly Flexible

Janice Lin

Co Founder & Executive Director, California Energy Storage Alliance (CESA)

Yosemite Law Conference October 22, 2017





About CESA

The California Energy Storage Alliance (CESA) is a 501c(6) membership-based advocacy group committed to advancing the role of energy storage in the electric power sector through policy, education, outreach, and research. CESA was founded in January 2009 by Janice Lin and Don Liddell.

CESA's mission is to make energy storage a mainstream energy resource in helping to advance a more affordable, clean, efficient, and reliable electric power system in California.











CESA Members

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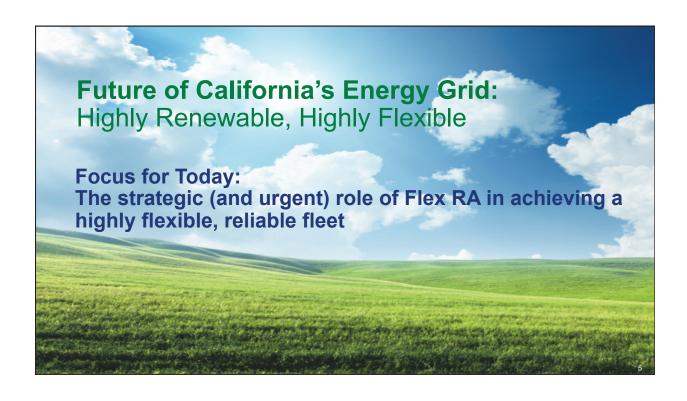
Mercedes-Benz Energy National Grid NEC Energy Solutions NEXTracker NGK Insulators NICE America Research Ormat Technologies OutBack Power Parker Hannifin Qnovo Recurrent Energy RES Americas SD Energy Storage Sempra Renewables Sharp Electronics Southwest Generation Sovereign Energy STOREME Sumitomo Electric Sunrun Swell Energy UniEnergy Technologies Viridity Energy Younicos



California's Ambitious & Important Clean Energy Goals

California's policies are creating a need for more flexible and grid integration solutions to maximize renewables investments and manage grid reliability:

- SB 350 established a 50% RPS by 2030, among other requirements for electric vehicles, energy
 efficiency, and disadvantaged communities
- SB 32 set a goal to reduce California's GHG emissions by 40% from 1990 levels by 2030
- NEM 2.0 Decision largely maintained tariff and continued rooftop PV growth trajectory
- SB 338 provides direction that planning exercises should consider roles for storage and preferred resources in meeting ramps and peaks
- SB 100 did not pass in the 2017 Legislative session, but may be considered next year to set a 100% RPS by 2045
- Executive Order B-16-2012 set a long-term goal of reaching 1.5 million zero-emission vehicles (ZEVs) on California's roadways by 2025
- Zero Net Energy (ZNE) Homes vision was established by the CPUC to have 100% of all new homes be ZNE starting in 2020



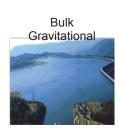


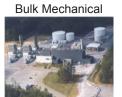
Energy Storage: the Ultimate Flexibility Tool

Electro-Chemical











Expedited Aliso Canyon Procurement Demonstrated Rapid Speed of Installation



In < 8 months, 99.5 MW of energy storage was procured and operational to address reliability issues stemming from limitations of the Aliso Canyon gas storage facility

Utility	Developer	MW	MWh	COD
SCE	AltaGas Services / Greensmith	20.0	80.0	12/31/2016
	Powin Energy	2.0	9.0	12/31/2016
	Tesla Energy	20.0	80.0	12/31/2016
	GE / Wellhead	20.0	8.0	12/31/2016
SDG&E	AES Energy Storage	37.5	150.0	1/31/2017
	Total	99.5	327.0	

Updated May 2, 2017

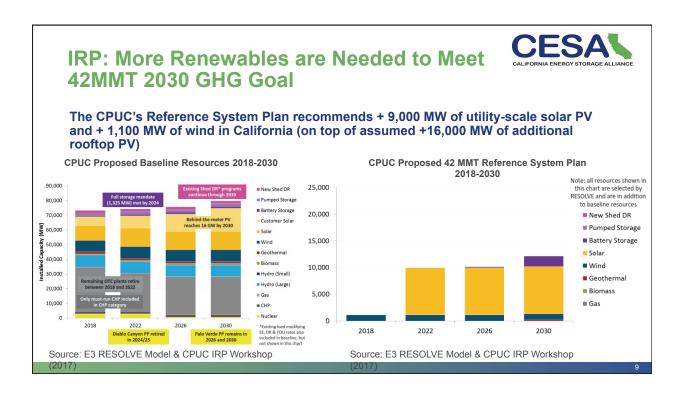
Long term planning is preparing for new operational needs as generation fleet evolves

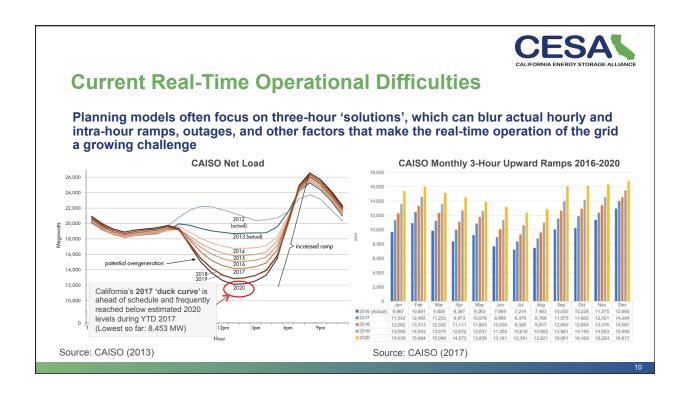
IRP
Planning for future resource needs based on policy goals and operational needs

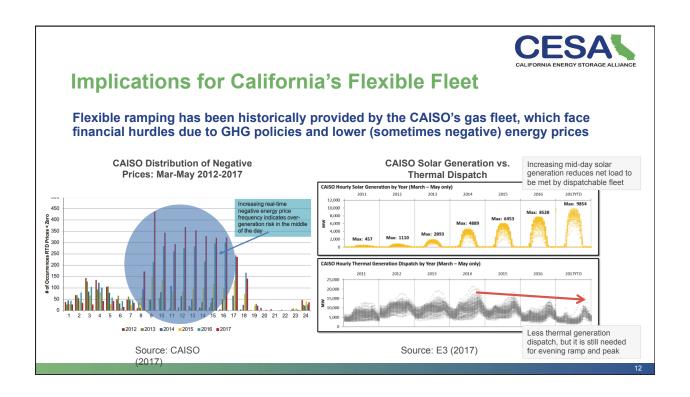
Market and Operations
Day-ahead and Real-time dispatches to maintain system reliability

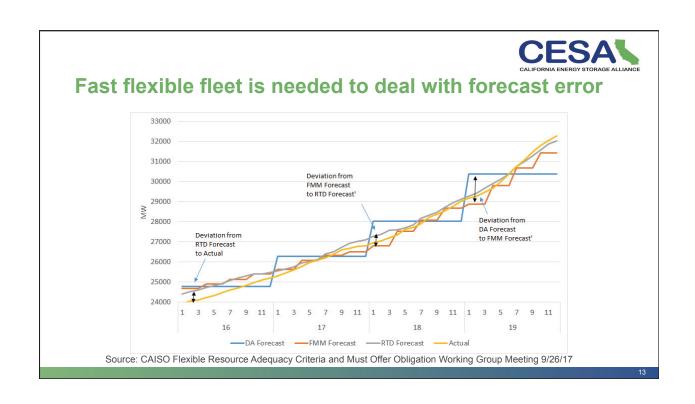
A unified vision should guide planning, procurement, and operations

Source: CAISO Flexible Resource Adequacy Criteria and Must Offer Obligation Working Group Meeting 9/26/17





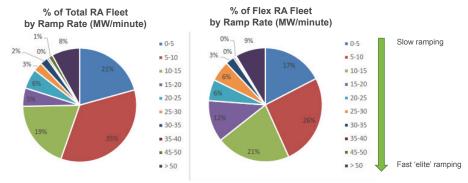






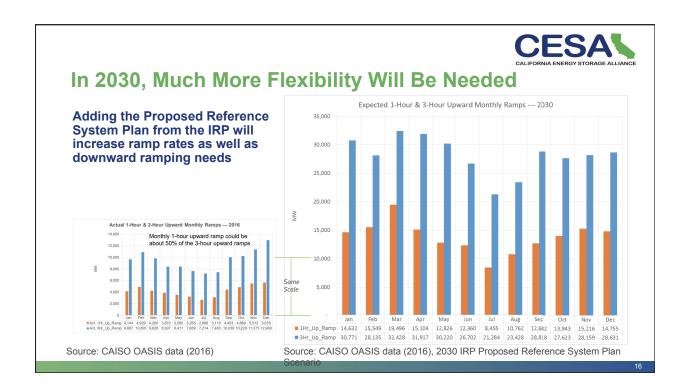
Inadequate Flexibility Tools for the CAISO

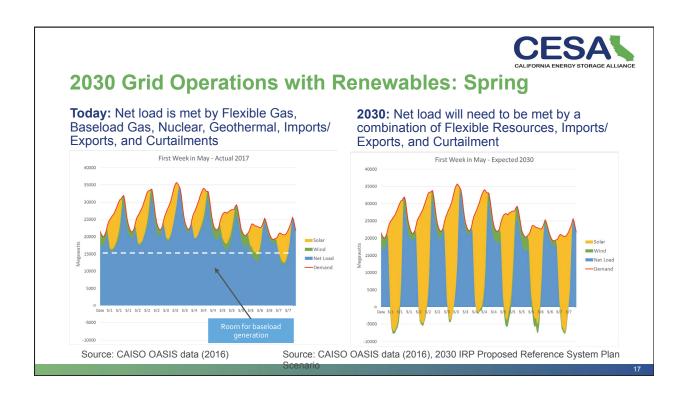
California can better incentivize flexible resources that are fast-ramping, quick starting, and have low minimum operating levels (Pmin) – *i.e.*, System/Local RA looks like Flex RA!

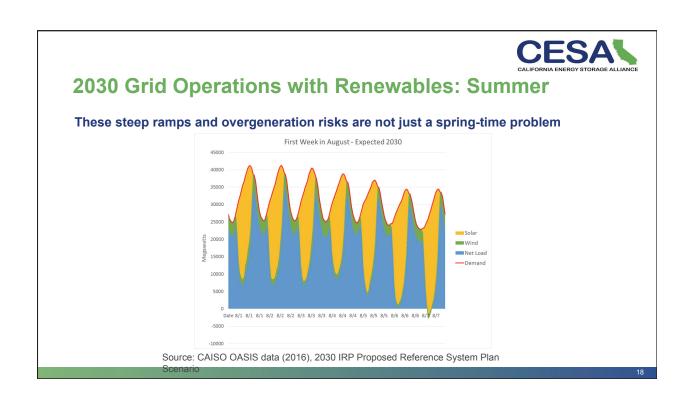


Flex RA should be used to incentivize fast flexible resources to meet CAISO's operational needs

Source: CAISO (2017)







The Flex RA Program is Strategically Important To Development of Grid Reliability Toolkit



Flex RA Program Should Provide Economic Signal for Grid Needs:

- Value ramping speed and low Pmin
- Value 'negative generation' contributions (charging)
- Develop short duration products (5-min, 15-min, hourly), in addition to 3-hour product

Flex RA Program Reform should happen ASAP, in parallel to IRP – key to begin developing flexible fleet

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Pathways to Collaborate & Find Solutions

CPUC and CAISO initiatives will address these challenges and opportunities:

- CPUC Resource Adequacy (RA) proceeding can tune or improve planning and procurement of needed flexible capacity resources. Flex RA is critical to ENSURE a viable fleet with the right participation requirements
 - > CAISO indicating current Flex RA isn't working. Instead of providing market signals, RA sometimes yields cheapest 'limp-along' payments to keep old, inflexible generators alive.
- CPUC Integrated Resources Plan (IRP) proceeding will identify reliability-driven and policy-driven grid needs and reference plans
 - > Very cool and cutting edge modeling and planning effort but should ensure even extreme conditions and intra-hour ramps are reliably met.
 - > CESA suggestion: consider cost of keeping gas fleet available and/or fast gas retirement scenario
- CAISO Flex Capacity (FRACMOO), Energy Storage Participation improvements, Frequency Response, and other initiatives queued up or underway
 - > Better defining 'flex need', setting up capacity 'needs' that can inform RA construct, considering overgeneration and solutions from Storage

Key takeaways:

- 1. Much more flexible resources are needed to reliably operate the grid
- 2. Flex RA is strategically important to California's grid reliability
- 3. Reform is urgently needed should provide clear, nondiscriminatory market signals so fast flexible resources can compete head to head against conventional resources
- 4. Appropriate market signals will stimulate investment toward a fleet with the necessary flexibility capabilities
- 5. Energy storage is the ultimate flexibility tool for the grid

Thank You!

Questions?

Janice Lin

Co Founder & Executive Director, California Energy Storage Alliance (CESA)

jlin@storagealliance.org 415-595-8301



Backup Slides



3

Energy Storage Is Arriving

Each of California's three investor-owned utilities (IOUs) are making major progress toward their 1,325 MW energy storage procurement target by 2020, including 99.5 MW of energy storage that was procured and operational *in six months* to address reliability issues stemming from limitations of the Aliso Canyon gas storage facility

